International Guests Profile
UNIVERSITIES
The TU Dresden is one of eleven German universities that were identified as an "excellence university". TUD has about 37,000 students, 4,400 publicly funded staff members – among them over 500 professors – and approximately 3,500 externally funded staff members, and, thus, is the largest university in Saxony, today.

Having been committed to sciences and the engineering before the reunification of Germany, TU Dresden now is a multi-discipline university, also offering humanities and social sciences as well as medicine.
Guest: Prof. Gurgen Melikyan

www.ysu.am
BIOTECHNOLOGY & CHEMICAL COMPANIES
### Products for Plants

**PRODUCTS FOR PLANTS**
Acadian Products for Plants are preferred around the globe because of our commitment to delivering science-based products proven to succeed where it matters most — in the field.

### Products for Animals

**PRODUCTS FOR ANIMALS**
Acadian offers the highest quality marine plant ingredients preferred by producers, formulators, pet food manufacturers, and animal owners alike.

### Products for People

**PRODUCTS FOR PEOPLE**
Praised for its line of cultivated, noble sea vegetables and functional ingredients for botanicals and supplements, Acadian has set the standard for quality and performance of marine plants for human applications.

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**Guest: Ms. Lynn Cornish – Seed Stock Manager**

[www.acadianseaplants.com](http://www.acadianseaplants.com)
AquaStar®
Fast growth in improved environment!

Os produtos AquaStar® estão disponíveis em forma de pó para aplicação em alimentos e água. A linha de produtos inclui:

- **AquaStar® Hatchery** para melhorar a produção de incubação larval
- **AquaStar® Growout** para melhorar os parâmetros de crescimento de produção
- **AquaStar® Pond** para melhorar a gestão da água do tanque
- **AquaStar® PondZyme** para melhorar o fundo do tanque e a qualidade da água

Guest: Gonçalo Santos – Technical Manager – Aquaculture

www.biomin.net
Expertise

Specialized in mass spectrometry and bioinformatics with a focus on peptides and proteins, the Atheris activities position in six main areas:

- Bioanalytical Services - HPLC, MS, Edman & More.
- Pharmacokinetics & In Vivo Metabolic Studies (PK-ADME).
- Drug Discovery - Venoms & Other Natural Substances.
- Biomarkers - Discovery, Validation & Follow-up.
- Development of Databases & Bioinformatic Tools.
- Conditioning of Fractionated Products.

Guest: Dr. Reto Stöcklin – CEO

www.atheris.com
SAFETY & DEFENCE
The mission of Letové prevádzkové služby Slovenskej republiky štátny podnik, a state enterprise, is the provision of air navigation services in airspace and on assigned aerodromes of the Slovak Republic.

Every passenger on scheduled or charter flight over the territory of the Slovak Republic is an indirect client of Letové prevádzkové služby Slovenskej republiky štátny podnik (LPS SR), a state enterprise. Air traffic controllers control flights of aircraft over flying, departing and landing to/from an airport or taxiing on the ground.

The basic goal of LPS SR is to prevent collisions of aircraft in the air and on the ground, to maintain safe and well-organized air traffic flow and to provide advice and information necessary for safe flight in airspace and on assigned aerodromes of the Slovak Republic.

LPS SR managed to handle huge increase of traffic maintaining required level of safety and with minimum delays.

The goal of LPS SR for the future is a further increase of the capacity of the airspace of the Slovak Republic and to minimize delays as much as possible while maintaining required level of safety.

The mission of LPS SR is in providing the Air Navigation Services:

- Air Traffic Services,
- Aeronautical Telecommunication Services,
- Aeronautical Information Services,
- Search and rescue.
Rescue and Coordination Centre JRCC Tallinn shall respond to all the emergency signals with utmost attention. In case of accident at sea, the duty officer shall address every case separately in order to decide which kind of backup must be sent to the accident place.

Every skipper shall be responsible for himself and his own vessel: for technical condition and navigation equipment and for sufficient supply of fuel. In Estonia, the technical assistance for the floating vessels is not regulated by the law.
ENGINEERING & TECHNOLOGY
Economic solutions to unanswered challenges.

Principle Power is a technology developer focused on the intermediate and deep-water depth (greater than 40 meters) offshore wind energy market. Principle Power’s enabling product, a floating wind turbine foundation called WindFloat, provides for siting of offshore wind turbines independent of water depth, thus exploiting the world's highest capacity wind resources. Deep-water offshore wind installations, to date, have not been feasible due to economic and technological limitations.

Wind energy is recognized around the world as a mature and growing form of reliable renewable energy. Inherently insensitive to commodity markets, wind energy can satisfy global energy demands while maintaining price stability. Historically in the US and worldwide, wind energy’s greatest barriers have been visual impact and transmission of energy to load centers.

Guest: Nathalie Rousseau – Business Development

www.principlepowerinc.com
Aquatera undertakes four main types of activity:
• Fully integrated lifecycle support for renewable energy and other environmental projects;
• Environmental assessment, surveying and management;
• Technical and operational support;
• Public and stakeholder communications;
At present ACSM has the capability to provide Marine and Subsea services following our international clients' requirements worldwide with a business plan on four main areas:

- Vessel Management: Offshore DP vessels as Cable Ships, PSV/OCV, and Research/Survey/Oceanographic vessels
- ROV services and engineering, Cable Plough systems
- Crew/Technicians Agency: Marine Crews, ROV Pilot/Techs, Subsea Plough Techs, Cable & Survey personnel
- Offshore projects: Submarine cable laying and PLIB, Cable/Pipeline Survey, and other Oil & Gas industry IMR projects
Guest: Tony Castro

www.tonycastro.co.uk
PORTS
O Complexo Portuário do Itajaí está estrategicamente localizado em um dos principais entroncamentos rodoviários do Sul do Brasil, distante poucos quilômetros das rodovias BR 101 e BR 470. A posição geográfica o coloca no centro da Região Sul, [englobando, no raio de 600 quilômetros, as capitais de Santa Catarina, Rio Grande do Sul, Paraná e São Paulo, além de importantes municípios desses quatro estados], que congrega 46% do PIB nacional. Característica que transforma o Complexo em um centro concentrador e distribuidor de cargas, o que possibilita o atendimento dos mercados exportadores e importadores de 21 estados brasileiros e Distrito Federal.

Guest: António Ayres dos Santos Jr – Superint. Porto Itajaí e Vice-Presid. APLOP

www.portoitajai.com.br
Situated 450 km west of the African coast, between 14° 48' and 17° 12' of northern latitude, and between 22° 40' and 25° 22' of eastern longitude, Cabo Verde is at the center of the major maritime routes, in a privileged position to establish a maritime bridge between the European, African, and American continents. We are prepared to offer alternatives to the intermodal transport routes of the Atlantic.
INSTITUTIONAL & GOVERNMENTAL
Guest: Dr. Joaquin Davila

www.davilasport.es
La «mer de Cornouaille»

La «mer de Cornouaille» est le périmètre d’analyse créé pour le projet.

Afin d’intégrer tous les champs des ressources et activités maritimes, on ne se limite pas ici à l’estran ou à une bande côtière restreinte aux 12 milles nautiques. Des limites du plateau continental à la côte, le regard porte de la Baie de Douarnenez à la Laita.

Objectifs

Il s’agit de Porter une ambition politique maritime en Cornouaille, permettant d’inscrire l’espace marin dans les stratégies d’aménagement et de développement du territoire dans les 5 SCoT de Cornouaille mais également de mettre en place un lieu d’échange sur toutes les questions liées aux activités maritimes à l’échelle de la Cornouaille.

Les objectifs sont de conforter les connaissances sur les ressources maritimes, les activités et usages en mer, repérer les potentialités de développement et de valorisation durable de ces ressources, afin de construire une vision partagée de l’avenir maritime en Cornouaille.
The aim of the **FARNET Support Unit** is to support and facilitate this process. The FARNET Support Unit is the technical assistance team established by the European Commission to assist in the implementation of Axis 4. It consists of a permanent team of 10 people, based in Brussels, assisted by 21 regional experts.

**What we do:**
- Provide direct support for FLAGs and administrations
- Identify and disseminate **good practices**
- Support transnational **cooperation**
- Monitor and analyse the key developments in the programme

**How we do it:**
- Expert advice and assistance
- Events: **transnational seminars, conferences**
- Publications: bi-monthly electronic **newsletter**, a twice yearly **FARNET Magazine**, thematic and methodological **guidebooks** and other technical reports
- The FARNET website

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**Guest: Paul Soto – Team Leader**

PLANNING YOUR BUSINESS IN IRELAND?

OUR AIMS & OBJECTIVES:

- Support Innovative Start-Ups
- Support Intermediaries
- Add Value to Partners
- Manage Incubation Space
- Offer Seed Capital
- Provide Mentoring Support
- Support Existing Companies
- Service Networks
- Support Community Enterprise
- Implement Enterprise-led Cross Border and EU Programmes
- Deliver Enterprise Teaching/Training
- Deliver Enterprise Programmes

Guest: Seamus McCormack – Regional Manager

www.westbic.ie
The Nautical Centre is a product consisting of accommodation and water sports which differs from the rest of the offer by a standardized quality service. Includes complementary but necessary way, other sports and/or cultural, as well as options, shops, nightclubs and bars.

This product may be defined as an ACTIVE STAY AT SEA, in which the client, regardless of the destination you select, is housed in the type of accommodation you prefer and learn or practice water sports. In addition there are a number of complementary services to fill the rest of the day.

The concept is to transform marine resort destinations, sun and beach with clear focus on water sports, an integrated product based on general water sports (sailing, diving, jet skis, ...) accompanied by a wide range housing with services related to such sports as well as a wide range of complementarais activities like golf, horse riding, shopping offer, restaurants, nightlife, ... So, water sports go on to become the core benefit of the product in rather than as part of the complementary product offering and traditional beach.

Guest: Rafael Moreno – Gerente

www.estacionessnauticas.info
África do Sul aumenta capacidade de investigação científica marinha

Angola aumenta capacidade de investigação científica marinha

Angola aumentou a capacidade nacional de investigação científica pesqueira e marinha, com a inauguração nesta terça-feira, no Porto Pesqueiro da Boa Vista, em Luanda, da embarcação "Pescador", no âmbito do programa de sustentabilidade e exploração dos recursos pesqueiros do país.

A ministra das Pescas, Vitória de Barros Neto, presente no ato inaugural presidido pelo Vice-Presidente da República, Manuel Vicente, disse que a embarcação e a tecnologia nela instalada deixam em aberto a possibilidade de haver um maior intercâmbio entre o Instituto de Investigação Pesqueira e outras instituições congéneres e universidades.

Primeiro Centro Nacional de Larvicultura já funciona

01/04/2014 12:12 (Economia)

A ministra das Pescas, Vitória de Barros Neto, visitou no passado dia 20 de Fevereiro de 2014 o primeiro Centro de Larvicultura de Tilápia, um investimento de 10 milhões de dólares numa sofisticada e única estrutura nacional do sector da aquicultura.

Complexo de congelação de pescado inaugurado em Luanda

28/03/2014 18:09 (Economia)

Um complexo de congelação de pescado com capacidade de conserva de 112 toneladas de carapau e 180 toneladas de sardinha foi inaugurado pela ministra das Pescas, Vitória de Barros Neto, em Luanda, no dia 27 de Janeiro de 2014.

Guest: Dra. Tânia Ramos – Direcção Nacional das Pescas
Supported by a network of 300 members, the Pôle Mer Bretagne benefits from the active involvement of its founding members and the expertise of an Engineering and Coordinating Team.

DEVELOPING THE MARITIME ECONOMY AND CREATING JOBS THROUGH INNOVATION

Strengthened by the wealth of marine and maritime resources available, the Pôle Mer Bretagne is the driving force behind a cooperative enterprise involving major companies, SMEs, research centres and higher education institutions. Its mission is to identify and promote the emergence of innovative projects that will satisfy the demands of new markets. Its project partners, who are key stakeholders in the maritime world, draw on the sea for inspiration and, by networking, develop their ideas into sustainable products and services.

- Maritime safety and security
- Shipbuilding and leisure boatbuilding
- Marine energy resources
- Marine biological resources
- Coastal and environmental planning and management

Guest: Dr. Stéphane Riou – Deputy Director

www.pole-mer-bretagne-atlantique.com
PRESS
Charles Mardiks’ passion for travel started at an early age. His father was a veteran of TWA, and he spent much of his childhood dotting the globe. Charles has two decades of strategic marketing communications and public relations experience in global travel and tourism. He most recently served as the managing director of the public relations division of MMGY Global, an integrated marketing agency. He co-founded New York-based MMG Mardiks, Inc. in 2002, one of the fastest growing travel specialist public relations agencies. In 2012, MMG Mardiks was merged with Ypartnership to form MMGY Global. Prior to that he was a senior vice president at KWE Associates, a leading travel and tourism public relations agency.

We provide true synergies and strategic insights through a comprehensive base of marketing and public relations services including:

- Strategic Communications Planning/Implementation
- Brand Launches and Repositioning
- Media Relations
- Digital/Social Media Strategy
- Customized Content Creation

- Media Training
- Partnership Marketing and Promotions
- Industry and Partnership Relations
- Crisis Communications
- Consumer and Media Event Management
- Electronic and Broadcast Media Production

Guest: Charles Mardiks – Public Relations

https://twitter.com/cmardiks