Request for Expressions of Interest for the sub-concession of the Main Ports of Cabo Verde

COUNTRY: Republic of Cape Verde

PROJECT NAME: Privatization and Public-private partnership – UPPP

REF.: EOI#03/UPPPP/2015

The Government of Cabo Verde, has formally decided to sub-concession out the main ports of Mindelo, Praia, Boavista and Palmeira. With the sub-concession the Government aims to develop its port sector and generate additional economic activities. This process is supported by the African Development Bank (AfDB) and the Investment Climate Facility (ICF).

The Government, through the Privatization and Public Private Partnership Unit, Ministry of Finance and Planning, now invites interested candidates to submit their Expression of Interest/Prequalification Documents for the sub-concession rights for these ports.

The sub-concessions will be +20 year contract with the right and obligation to Operate, Maintain and Transfer the main ports.

The successful bidder is expected to:

a. Restructure the port operations;

b. Install container handling cranes and/or terminal equipment;

c. Operate and maintain the terminal facilities; and

d. Transfer back the terminal assets at the end of the concession period.

The Project will be awarded through international competitive public bidding following the rules and procedures prescribed under the Cabo Verdean Laws. The bidding for the concession entails a two-phase procedure with a qualification phase and a proposal phase. In the qualification phase, prospective bidders will be selected based on minimum financial requirements regarding the company, terminal development and operation experience set in tender documents. Only bidders who qualify shall be invited to bid. The general qualification criteria are:

- The Candidate owns at least one (1) container terminal and/or controls one (1) container terminal concession with a minimum annual throughput of one hundred thousand (100,000) TEU/year.
- The Candidate (or consortium) has handled one million (1,000,000) ton/year of general cargo.
- The Candidate is able to finance (by debt and / or equity) a minimum amount of fifteen (15) million Euro for funding the Project.
- The Candidate is in a good state of financial health.

Prospective bidders are requested (for a 500 USD fee) to order the Request for Expression of Interest documents by E-mail from the address stated below, issue date 15 of July 2015. Prospective bidders must submit their Expression of interest by 26 August 2015, before 17:00 p.m., Cabo Verdean Time.

Unidade de Privatizações e Parcerias Público-Privadas
Ministério das Finanças e do Planeamento
Av. Amilcar Cabral n.º, CP 102 - Praia
TEL.: (+238) 2607556
E-mails: upppp@minfin.gov.cv / cvtender@rebelgroup.com

Ministry of Finance and Planning
Privatization and Public Private Partnership Unit